

# YARD SALE CHECKLIST

## GATHER YOUR SUPPLIES

- price tags
- permanent marker
- materials for signs
- clothes line, rope, or clothes rack
- tables
- bags, newspaper, boxes, tissue paper etc.
- calculator
- batteries & extension cord
- fanny pack or cash box
- CHANGE-\$20 in ones, \$20 in fives + one roll quarters

## BEFORE THE SALE

- advertise like crazy the week before, ramp up 2 days before
  - clean & categorize items
  - PRICE ITEMS-  
Clothing=.50-\$2.00, Books=.25-\$1.00  
Furniture/Electronics=up to 40% original value  
All other items=10-20% original value

- arrange tables so there is a good "flow"
- tools, furniture, garden/patio towards front of sale
  - keep valuable items near the cashier
- hang signs the day before or morning of the sale
  - 1 hour before end of sale announce 1/2 off

## AFTER THE SALE

- take down signs
- advertise in online groups for free pick up
- contact area thrift shops (some will pick up for free)
  - advertise any larger items online ASAP
  - donate whatever's left
  - count your profits!