

YARD SALE CHECKLIST

GATHER YOUR SUPPLIES

- price tags
- permanent marker
- materials for signs
- clothes line, rope, or clothes rack
- tables
- bags, newspapers, boxes, tissue paper
- calculator
- batteries & extension cord
- fanny pack or cash box
- CHANGE - \$20 in ones, \$20 in fives, 1 roll of quarters

BEFORE THE SALE

- advertise like crazy the week before, ramp up 2 days before
- clean & categorize items
- price items
- arrange tables so there is a good 'flow'
- tools, furniture, garden towards front of sales
- keep valuable items near the cashier
- hang signs the day before or morning of the sale
- 1 hour before end of sale announce 1/2 off

AFTER THE SALE

- take down signs
- advertise in online groups for free pickup
- contact area thrift shops for free pickup
- advertise any larger items online ASAP
- donate whatever is left
- count your profits!

